

**David Kinder:****Learn Exceptional Prospecting Practices**

Welcome to September's Advisor Ambassador Program!

We are very excited to have you join us for this four week program. Each week, you'll receive an email from us containing the registration link to the upcoming class. You'll also receive some info about the topic and speaker.

Our first class is Learn Exceptional Prospecting Practices featuring David Kinder of NAIFA-CA.

[Learn Exceptional Prospecting Practices](#)

Once you register for this class, you will receive instructions to access Zoom meeting.

To get your certificate at the end of the month, you will need to attend 3 of 4 classes or register for the on-demand videos.

If you have any questions, email recruitment@naifa.org.

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At NAIFA, we're all about strengthening the insurance and financial services industry by helping advisors grow their knowledge and be their best at serving clients.

That's why we're offering you free access to NAIFA's advisor development program so you can learn from the best.

Register for our live class featuring our NAIFA Advisor Ambassadors.

Our Live July Class

July 16th: Life Insurance Lessons with David Kinder

Complete the program and we'll provide you with a certificate and add your photo and bio to our 2024 graduates. Be the first class to graduate in 2024 and we will profile you on *Advisor Today* blog that has over 80,000 subscribers!